INSTRUCTIONS:

To ensure a successful *Your First Home* first-time buyer's seminar, we suggest you follow five steps.

Step 1: THE SET UP

Contact a vendor or multiple vendors and ask to partner with them. Ideally, the vendor(s) should be proven, ethical, and with a very positive reputation in the community. Your potential vendor partners might include a mortgage lender, title company, homeowner's insurance company, real estate attorney, and home inspection company, among others.

Step 2: THE REQUEST

Be sure to ask your partnering vendor to absorb a portion of your expenses, which might include food and beverages (we suggest coffee and light snacks), buying copies of the *Your First Home* book, and renting a space to host the event. Your vendor partner may also assist with a projector, microphone, speakers, and other potential equipment.

Step 3: THE LOCATION

Once you have secured a vendor partner, find a suitable location to host your seminar. Consider a centrally located building or meeting space with ample seating and a board or large screen onto which you can project the presentation. Be sure to obtain a laptop and projector and a reliable power source, as you will need these to actually show the PowerPoint presentation.

Step 4: THE PRESENTATION

Download the *Your First Home* first-time buyer PowerPoint presentation from http://www.millionairesystems.com/msys/FD.html and tailor it as needed to your audience. Be sure to update the first slide (just click on it and enter any information needed, such as your contact information, your vendor's name or logo and any other relevant details), and the last slide as well, to include your contact information.
Note: You can revise any of the content in the PowerPoint file to your liking by deleting or adding information.

Step 5: THE INVITATION

Post fliers, send an email reminder to potential attendees in your database, and get ready for the event.

You're all set! Best of luck, and please drop us a line if we can assist you at support@millionairesystems.com.